

# News Release



FOR IMMEDIATE RELEASE

## New November listings decrease, increase in active listings balance market

**Vancouver, B.C. December 4, 2006** – The Real Estate Board of Greater Vancouver (REBGV) reports that total residential sales for detached, attached and apartment properties reached 2,358 units in November 2006, a decrease of 19.7 per cent when compared to the 2,938 units sold in November 2005 and a decrease of 5.1 per cent when compared to the 2,486 sales in November 2004.

New listings for detached, attached and apartment properties decreased by 3.1 per cent to 3,168 units compared to the 3,271 units listed in November 2005. The total number of active listings increased by 30.6 per cent to 11,308 units when compared to November 2005's 8,659 units.

"This is the first time since April 2006 that we've seen new listings tighten in comparison to the same period in 2005," says REBGV president Rick Valouche. "However this decrease was balanced by our higher year-to-date inventory of active listings and the fact that the average days-on-market for homes selling in Vancouver has remained unchanged at 43 days when compared to November 2005.

"The combination of all these factors may continue to relieve the pressure we've seen on home prices throughout 2006," notes Valouche. "This is a good market for both buyers and sellers. Use a REALTOR® to find the best value for your dollar."

According to Multiple Listings Service® (MLS®) data, sales of apartment properties decreased by 11.5 per cent to 1,050 sales in November 2006 compared to 1,187 sales in November 2005. The benchmark price of an apartment property in Greater Vancouver, calculated by the MLSLink® Housing Price Index, is \$329,537, up 17 per cent from one year ago.

Sales of attached properties decreased by 22.2 per cent in November 2006 to 404 sales, compared to 519 sales in November 2005. The benchmark price of an attached unit is \$410,085, up 17.9 per cent from a year ago.

Sales of detached properties decreased by 26.6 per cent in November 2006 to 904 sales, compared to 1,232 sales in November 2005. The benchmark price of a detached unit is \$647,562, up 14.3 per cent from last year.

### Bright spots in Greater Vancouver in November 2006 compared to November 2005:

#### APARTMENTS:

Burnaby up 8.2% ..... (144 units sold, up from 133)

Delta South up 114.3% ..... (15 units sold, up from 7)

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The Real Estate industry is a key economic driver in British Columbia. In 2005, dollar volume sales of homes in Greater Vancouver set a new record at more than \$17.5 billion. Based on this figure, Greater Vancouver home sales in 2005 generated over \$1.1 billion in spin-offs. The Real Estate Board of Greater Vancouver is an association representing more than 8,600 REALTORS®. The Real Estate Board provides a variety of membership services, including the Multiple Listing Service®. For more information on real estate, statistics and buying or selling a home, contact a local REALTOR® or visit [www.realtylink.org](http://www.realtylink.org).

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# MLSLINK HOUSING PRICE INDEX

## November 2006

| PROPERTY TYPE    | AREA                       | BENCHMARK PRICE | PRICE RANGE (+/-) | 3 MONTH AVG BENCHMARK PRICE | PRICE INDEX | 1 YEAR CHANGE % | 3 YEAR CHANGE % | 5 YEAR CHANGE % |
|------------------|----------------------------|-----------------|-------------------|-----------------------------|-------------|-----------------|-----------------|-----------------|
| <b>Detached</b>  | Greater Vancouver          | \$647,562       | 0.9%              | \$652,512                   | 191.2       | 14.3            | 50.6            | 89.7            |
|                  | Burnaby                    | \$642,365       | 2.2%              | \$652,706                   | 189.1       | 12.1            | 49.6            | 87.7            |
|                  | Coquitlam                  | \$583,478       | 3.1%              | \$586,104                   | 205.3       | 16.0            | 50.9            | 102.7           |
|                  | South Delta                | \$572,842       | 3.1%              | \$575,411                   | 187.2       | 9.6             | 43.0            | 81.3            |
|                  | Maple Ridge                | \$421,934       | 2.2%              | \$414,600                   | 192.5       | 14.7            | 44.1            | 85.9            |
|                  | New Westminster            | \$513,865       | 4.1%              | \$513,989                   | 211.8       | 12.2            | 50.9            | 116.5           |
|                  | North Vancouver            | \$780,587       | 2.5%              | \$760,575                   | 195.0       | 13.3            | 45.5            | 92.3            |
|                  | Pitt Meadows               | \$428,195       | 6.4%              | \$433,139                   | 175.7       | 14.9            | 36.5            | 73.7            |
|                  | Port Coquitlam             | \$478,912       | 3.7%              | \$475,717                   | 202.4       | 18.4            | 43.1            | 97.4            |
|                  | Port Moody                 | \$639,863       | 5.5%              | \$619,547                   | 192.3       | 16.9            | 47.7            | 94.8            |
|                  | Richmond                   | \$636,970       | 1.8%              | \$647,749                   | 188.1       | 16.7            | 49.4            | 89.6            |
|                  | Squamish                   | \$443,575       | 8.9%              | \$451,855                   | 168.5       | 8.9             | -3.8            | 60.1            |
|                  | Sunshine Coast             | \$384,893       | 6.2%              | \$379,143                   | 219.0       | 16.8            | 65.7            | 109.4           |
|                  | Vancouver East             | \$589,969       | 1.8%              | \$603,126                   | 199.8       | 13.2            | 54.7            | 98.0            |
|                  | Vancouver West             | \$1,112,938     | 2.3%              | \$1,133,072                 | 184.7       | 17.4            | 58.0            | 86.5            |
| West Vancouver   | \$1,201,531                | 5.2%            | \$1,259,181       | 177.0                       | 8.5         | 42.1            | 73.2            |                 |
| <b>Attached</b>  | Greater Vancouver          | \$410,085       | 0.9%              | \$410,806                   | 198.9       | 17.9            | 55.5            | 94.0            |
|                  | Burnaby                    | \$397,472       | 1.5%              | \$395,052                   | 199.1       | 15.0            | 55.4            | 93.8            |
|                  | Coquitlam                  | \$377,218       | 2.5%              | \$376,865                   | 203.5       | 15.1            | 57.7            | 101.3           |
|                  | South Delta                | \$384,317       | 5.4%              | \$387,887                   | 205.8       | 13.9            | 59.0            | 114.8           |
|                  | Maple Ridge & Pitt Meadows | \$284,815       | 2.2%              | \$284,720                   | 197.6       | 18.1            | 55.4            | 97.5            |
|                  | North Vancouver            | \$513,129       | 2.9%              | \$520,825                   | 200.8       | 13.9            | 50.1            | 97.8            |
|                  | Port Coquitlam             | \$345,581       | 2.7%              | \$347,359                   | 190.0       | 14.9            | 47.6            | 88.4            |
|                  | Port Moody                 | \$348,825       | 3.0%              | \$354,032                   | 208.2       | 20.1            | 67.9            | 103.1           |
|                  | Richmond                   | \$401,905       | 1.9%              | \$400,556                   | 193.8       | 19.1            | 51.2            | 89.0            |
|                  | Vancouver East             | \$432,451       | 3.2%              | \$431,380                   | 202.2       | 20.6            | 67.0            | 96.0            |
|                  | Vancouver West             | \$622,704       | 3.0%              | \$627,485                   | 222.2       | 23.3            | 63.3            | 113.0           |
| <b>Apartment</b> | Greater Vancouver          | \$329,537       | 0.6%              | \$332,472                   | 214.4       | 17.0            | 60.7            | 108.7           |
|                  | Burnaby                    | \$292,792       | 1.3%              | \$294,703                   | 218.9       | 18.4            | 62.2            | 115.9           |
|                  | Coquitlam                  | \$255,036       | 2.3%              | \$258,673                   | 217.5       | 20.2            | 67.7            | 105.2           |
|                  | South Delta                | \$297,773       | 4.7%              | \$301,678                   | 193.9       | 8.0             | 52.3            | 108.0           |
|                  | Maple Ridge & Pitt Meadows | \$230,750       | 3.6%              | \$230,880                   | 245.0       | 25.5            | 95.7            | 121.0           |
|                  | New Westminster            | \$252,221       | 2.4%              | \$256,234                   | 204.9       | 21.2            | 65.2            | 102.3           |
|                  | North Vancouver            | \$339,985       | 2.2%              | \$342,113                   | 216.3       | 14.4            | 59.7            | 118.7           |
|                  | Port Coquitlam             | \$221,944       | 2.2%              | \$223,597                   | 259.9       | 20.0            | 80.5            | 156.5           |
|                  | Port Moody                 | \$280,338       | 3.6%              | \$276,077                   | 239.2       | 14.3            | 72.2            | 148.8           |
|                  | Richmond                   | \$270,614       | 1.4%              | \$276,920                   | 219.9       | 18.2            | 67.4            | 115.5           |
|                  | Vancouver East             | \$275,363       | 2.2%              | \$275,016                   | 225.4       | 20.6            | 76.2            | 113.6           |
|                  | Vancouver West             | \$420,641       | 1.1%              | \$423,481                   | 214.0       | 14.3            | 52.9            | 104.5           |
|                  | West Vancouver             | \$560,421       | 8.3%              | \$576,389                   | 201.1       | 24.6            | 51.1            | 94.4            |

### HOW TO READ THE TABLE:

**BENCHMARK PRICE:** Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.

**PRICE RANGE:** Expressed as a + or - percentage of the benchmark price, there is a 90% probability the sale price of a benchmark house is within the interval.

**PRICE INDEX:** Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

In Year 2001, the indexes are averaged to 100

Key: \* = Sales sample too small; Price information not reported.

# MLS® SALES Facts



## November 2006

|                         | Burnaby                                    | Coquitlam                           | Delta - South                       | Islands - Gulf          | Maple Ridge/Pitt Meadows            | New Westminster                     | North Vancouver                     | Port Coquitlam                      | Port Moody/Belcarra                 | Richmond                            | Squamish                            | Sunshine Coast                      | Vancouver East                      | Vancouver West                        | West Vancouver/Howe Sound             | Whistler/Pemberton                    | TOTALS                    |
|-------------------------|--|-------------------------------------|-------------------------------------|-------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------|
| <b>November 2006</b>    | 78<br>Detached<br>Attached<br>Apartment    | 76<br>33<br>52                      | 35<br>9<br>15                       | 2<br>0<br>0             | 99<br>37<br>28                      | 27<br>7<br>73                       | 70<br>30<br>71                      | 36<br>24<br>42                      | 28<br>21<br>11                      | 92<br>55<br>129                     | 16<br>13<br>8                       | 43<br>3<br>2                        | 125<br>33<br>121                    | 121<br>61<br>335                      | 48<br>3<br>13                         | 8<br>10<br>6                          | 904<br>404<br>1,050       |
|                         | Median Selling Price                       | \$641,000<br>\$319,000<br>\$251,000 | \$529,000<br>n/a<br>n/a             | n/a<br>n/a<br>n/a       | \$420,000<br>\$276,000<br>\$200,250 | \$515,000<br>n/a<br>\$222,000       | \$735,000<br>\$506,250<br>\$305,250 | \$466,000<br>\$362,000<br>\$201,250 | \$682,950<br>\$334,000<br>n/a       | \$623,000<br>\$384,500<br>\$254,000 | n/a<br>n/a<br>n/a                   | \$390,000<br>n/a<br>n/a             | \$588,000<br>\$440,000<br>\$260,000 | \$1,155,000<br>\$625,000<br>\$367,500 | \$1,212,500<br>n/a<br>n/a             | n/a<br>n/a<br>n/a                     | n/a                       |
| <b>October 2006</b>     | 83<br>Detached<br>Attached<br>Apartment    | 94<br>40<br>64                      | 40<br>7<br>13                       | 5<br>0<br>0             | 126<br>41<br>20                     | 22<br>5<br>76                       | 103<br>51<br>90                     | 43<br>16<br>33                      | 18<br>32<br>12                      | 113<br>103<br>119                   | 21<br>15<br>44                      | 48<br>2<br>3                        | 146<br>35<br>127                    | 140<br>53<br>400                      | 74<br>7<br>15                         | 9<br>11<br>15                         | 1,085<br>472<br>1,165     |
|                         | Median Selling Price                       | \$620,000<br>\$356,800<br>\$283,250 | \$518,250<br>n/a<br>n/a             | n/a<br>n/a<br>n/a       | \$438,000<br>\$273,000<br>\$220,900 | \$510,000<br>n/a<br>\$232,000       | \$746,000<br>\$510,150<br>\$309,750 | \$464,500<br>n/a<br>\$205,000       | n/a<br>\$364,750<br>n/a             | \$628,000<br>\$405,000<br>\$260,000 | \$435,000<br>n/a<br>\$343,490       | \$392,000<br>n/a<br>n/a             | \$584,250<br>\$427,000<br>\$254,500 | \$1,204,500<br>\$609,155<br>\$397,500 | \$1,314,000<br>n/a<br>n/a             | n/a<br>n/a<br>n/a                     | n/a                       |
| <b>November 2005</b>    | 106<br>Detached<br>Attached<br>Apartment   | 121<br>34<br>69                     | 43<br>9<br>7                        | 7<br>0<br>0             | 133<br>40<br>26                     | 33<br>15<br>87                      | 115<br>38<br>80                     | 57<br>23<br>40                      | 28<br>24<br>14                      | 139<br>114<br>145                   | 21<br>15<br>9                       | 45<br>5<br>2                        | 214<br>34<br>141                    | 121<br>77<br>417                      | 49<br>8<br>13                         | 0<br>8<br>4                           | 1,232<br>519<br>1,187     |
|                         | Median Selling Price                       | \$544,000<br>\$321,000<br>\$237,000 | \$455,000<br>n/a<br>n/a             | n/a<br>n/a<br>n/a       | \$374,450<br>\$220,000<br>\$171,000 | \$432,000<br>n/a<br>\$199,900       | \$655,000<br>\$447,000<br>\$284,500 | \$373,000<br>\$295,000<br>\$168,000 | \$578,000<br>\$319,250<br>n/a       | \$510,000<br>\$352,000<br>\$219,000 | \$384,000<br>n/a<br>n/a             | \$302,000<br>n/a<br>n/a             | \$528,000<br>\$346,000<br>\$215,000 | \$946,500<br>\$550,500<br>\$340,000   | \$1,200,000<br>n/a<br>n/a             | n/a<br>n/a<br>n/a                     | n/a                       |
| <b>Jan. - Nov. 2006</b> | 1,189<br>Detached<br>Attached<br>Apartment | 1,270<br>426<br>819                 | 531<br>124<br>175                   | 54<br>0<br>-4           | 1,551<br>597<br>337                 | 314<br>95<br>855                    | 1,115<br>413<br>956                 | 569<br>297<br>425                   | 257<br>284<br>230                   | 1,528<br>1,346<br>1,937             | 248<br>163<br>110                   | 644<br>91<br>43                     | 1,874<br>438<br>1,588               | 1,560<br>711<br>4,844                 | 702<br>72<br>186                      | 69<br>90<br>79                        | 13,475<br>5,998<br>14,347 |
|                         | Median Selling Price                       | \$620,000<br>\$340,400<br>\$270,050 | \$524,000<br>\$365,000<br>\$274,900 | \$349,500<br>n/a<br>n/a | \$414,500<br>\$260,900<br>\$189,000 | \$505,000<br>\$336,500<br>\$235,000 | \$731,500<br>\$497,000<br>\$299,000 | \$445,000<br>\$325,500<br>\$197,000 | \$638,000<br>\$333,500<br>\$269,950 | \$595,000<br>\$379,261<br>\$270,000 | \$391,000<br>\$310,000<br>\$255,000 | \$378,720<br>\$260,500<br>\$207,000 | \$580,000<br>\$438,000<br>\$249,150 | \$1,150,000<br>\$590,000<br>\$379,900 | \$1,268,500<br>\$634,493<br>\$625,250 | \$1,060,000<br>\$499,500<br>\$328,000 | n/a                       |
| <b>Jan. - Nov. 2005</b> | 1,431<br>Detached<br>Attached<br>Apartment | 1,009<br>471<br>855                 | 573<br>97<br>202                    | 65<br>3<br>5            | 1,720<br>552<br>258                 | 375<br>113<br>1,196                 | 1,168<br>455<br>1,097               | 638<br>361<br>420                   | 294<br>298<br>228                   | 1,906<br>1,367<br>2,029             | 227<br>137<br>47                    | 764<br>75<br>32                     | 2,611<br>522<br>1,862               | 1,715<br>793<br>5,475                 | 706<br>71<br>213                      | 25<br>42<br>45                        | 15,804<br>6,366<br>16,028 |
|                         | Median Selling Price                       | \$518,000<br>\$318,000<br>\$240,950 | \$449,000<br>\$299,000<br>\$243,950 | \$310,000<br>n/a<br>n/a | \$352,000<br>\$221,750<br>\$157,000 | \$416,000<br>\$289,000<br>\$183,000 | \$643,000<br>\$422,500<br>\$267,000 | \$382,000<br>\$283,900<br>\$162,250 | \$520,000<br>\$310,000<br>\$229,000 | \$490,000<br>\$321,000<br>\$215,000 | \$380,000<br>\$269,000<br>\$166,000 | \$300,000<br>\$183,000<br>\$198,500 | \$480,000<br>\$353,000<br>\$207,000 | \$890,000<br>\$523,800<br>\$330,000   | \$1,050,000<br>\$770,000<br>\$490,000 | \$688,000<br>\$549,000<br>\$324,500   | n/a                       |

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

# MLS® LISTINGS Facts



**November  
2006**

|                         | Burnaby            | Coquitlam         | Delta - South | Islands - Gulf | Maple Ridge/Pitt Meadows | New Westminster | North Vancouver | Port Coquitlam | Port Moody/Belcarra | Richmond       | Squamish    | Sunshine Coast | Vancouver East | Vancouver West | West Vancouver/Howe Sound | Whistler/Pemberton | TOTALS          |
|-------------------------|--------------------|-------------------|---------------|----------------|--------------------------|-----------------|-----------------|----------------|---------------------|----------------|-------------|----------------|----------------|----------------|---------------------------|--------------------|-----------------|
| <b>November 2006</b>    | 121<br>Detached    | 106<br>Attached   | 45<br>6       | 9<br>0         | 117<br>71                | 32<br>9         | 72<br>41        | 44<br>38       | 25<br>18            | 127<br>123     | 22<br>7     | 61<br>8        | 202<br>53      | 116<br>90      | 63<br>3                   | 14<br>26           | 1,176<br>631    |
|                         | 136<br>Apartment   | 64                | 8             | 0              | 29                       | 73              | 89              | 34             | 28                  | 148            | 19          | 10             | 156            | 520            | 12                        | 35                 | 1,361           |
|                         | 64%<br>Detached    | 72%<br>Attached   | 78%<br>150%   | 22%<br>n/a     | 85%<br>52%               | 84%<br>78%      | 97%<br>73%      | 82%<br>63%     | 112%<br>117%        | 72%<br>45%     | 73%<br>188% | 70%<br>38%     | 62%<br>62%     | 104%<br>68%    | 76%<br>100%               | 57%<br>38%         | n/a             |
|                         | 106%<br>Apartment  | 81%<br>Apartment  | 188%<br>n/a   | n/a            | 97%<br>n/a               | 100%<br>n/a     | 80%<br>n/a      | 124%<br>n/a    | 39%<br>n/a          | 87%<br>n/a     | 42%<br>n/a  | 20%<br>n/a     | 78%<br>n/a     | 64%<br>n/a     | 108%<br>n/a               | 17%<br>n/a         | n/a             |
| <b>October 2006</b>     | 197<br>Detached    | 182<br>Attached   | 60<br>12      | 11<br>0        | 220<br>54                | 44<br>8         | 148<br>64       | 72<br>37       | 56<br>28            | 212<br>155     | 30<br>28    | 81<br>11       | 303<br>53      | 232<br>108     | 105<br>12                 | 28<br>31           | 1,981<br>784    |
|                         | 248<br>Apartment   | 124               | 25            | 0              | 40                       | 107             | 125             | 68             | 44                  | 240            | 80          | 2              | 218            | 723            | 20                        | 33                 | 2,097           |
|                         | 42%<br>Detached    | 52%<br>Attached   | 67%<br>58%    | 45%<br>n/a     | 57%<br>76%               | 50%<br>63%      | 70%<br>80%      | 60%<br>43%     | 32%<br>114%         | 53%<br>66%     | 70%<br>54%  | 59%<br>18%     | 48%<br>66%     | 60%<br>49%     | 70%<br>58%                | 32%<br>35%         | n/a             |
|                         | 54%<br>Apartment   | 52%<br>Apartment  | 52%<br>n/a    | n/a            | 50%<br>n/a               | 71%<br>n/a      | 72%<br>n/a      | 49%<br>n/a     | 27%<br>n/a          | 50%<br>n/a     | 55%<br>n/a  | 150%<br>n/a    | 58%<br>n/a     | 55%<br>n/a     | 75%<br>n/a                | 45%<br>n/a         | n/a             |
| <b>November 2005</b>    | 110<br>Detached    | 116<br>Attached   | 48<br>13      | 8<br>0         | 124<br>48                | 35<br>9         | 104<br>40       | 48<br>29       | 39<br>39            | 125<br>113     | 30<br>14    | 67<br>10       | 180<br>47      | 133<br>95      | 58<br>11                  | 19<br>21           | 1,244<br>604    |
|                         | 135<br>Apartment   | 63                | 10            | 0              | 45                       | 104             | 82              | 29             | 48                  | 179            | 5           | 7              | 160            | 500            | 38                        | 18                 | 1,423           |
|                         | 96%<br>Detached    | 104%<br>Attached  | 90%<br>69%    | 88%<br>n/a     | 107%<br>83%              | 94%<br>167%     | 111%<br>95%     | 119%<br>79%    | 72%<br>62%          | 111%<br>101%   | 70%<br>107% | 67%<br>50%     | 119%<br>72%    | 91%<br>81%     | 84%<br>73%                | 0%<br>38%          | n/a             |
|                         | 99%<br>Apartment   | 110%<br>Apartment | 70%<br>n/a    | n/a            | 58%<br>n/a               | 84%<br>n/a      | 98%<br>n/a      | 138%<br>n/a    | 29%<br>n/a          | 81%<br>n/a     | 180%<br>n/a | 29%<br>n/a     | 88%<br>n/a     | 83%<br>n/a     | 34%<br>n/a                | 22%<br>n/a         | n/a             |
| <b>Jan. - Nov. 2006</b> | 2,134<br>Detached  | 1,986<br>Attached | 777<br>161    | 123<br>0       | 2,186<br>697             | 493<br>165      | 1,551<br>538    | 803<br>426     | 409<br>361          | 2,561<br>1,981 | 412<br>218  | 1,149<br>141   | 3,296<br>685   | 2,407<br>1,103 | 1,154<br>124              | 249<br>279         | 21,690<br>8,744 |
|                         | 2,555<br>Apartment | 1,139             | 271           | 0              | 440                      | 1,174           | 1,266           | 527            | 386                 | 2,805          | 244         | 63             | 2,293          | 7,143          | 254                       | 300                | 20,860          |
|                         | 56%<br>Detached    | 64%<br>Attached   | 68%<br>77%    | 44%<br>n/a     | 71%<br>86%               | 64%<br>58%      | 72%<br>77%      | 71%<br>70%     | 63%<br>79%          | 60%<br>66%     | 60%<br>75%  | 56%<br>65%     | 57%<br>64%     | 65%<br>64%     | 61%<br>58%                | 28%<br>32%         | n/a             |
|                         | 69%<br>Apartment   | 72%<br>Apartment  | 65%<br>n/a    | n/a            | 77%<br>n/a               | 73%<br>n/a      | 76%<br>n/a      | 81%<br>n/a     | 60%<br>n/a          | 69%<br>n/a     | 45%<br>n/a  | 68%<br>n/a     | 69%<br>n/a     | 68%<br>n/a     | 73%<br>n/a                | 26%<br>n/a         | n/a             |
| <b>Jan. - Nov. 2005</b> | 1,920<br>Detached  | 2,058<br>Attached | 718<br>130    | 109<br>4       | 2,139<br>672             | 510<br>144      | 1,474<br>548    | 833<br>409     | 426<br>358          | 2,399<br>1,661 | 441<br>198  | 1,019<br>95    | 3,290<br>624   | 2,401<br>1,089 | 1,042<br>102              | 185<br>180         | 20,964<br>8,126 |
|                         | 2,480<br>Apartment | 1,017             | 201           | 12             | 377                      | 1,275           | 1,242           | 489            | 296                 | 2,414          | 83          | 63             | 2,091          | 6,808          | 373                       | 167                | 19,388          |
|                         | 75%<br>Detached    | 77%<br>Attached   | 80%<br>75%    | 60%<br>75%     | 80%<br>82%               | 74%<br>78%      | 79%<br>83%      | 77%<br>88%     | 69%<br>83%          | 79%<br>82%     | 51%<br>69%  | 75%<br>79%     | 79%<br>84%     | 71%<br>73%     | 68%<br>70%                | 14%<br>23%         | n/a             |
|                         | 83%<br>Apartment   | 84%<br>Apartment  | 100%<br>n/a   | 42%<br>n/a     | 68%<br>n/a               | 94%<br>n/a      | 88%<br>n/a      | 86%<br>n/a     | 77%<br>n/a          | 84%<br>n/a     | 57%<br>n/a  | 51%<br>n/a     | 89%<br>n/a     | 80%<br>n/a     | 57%<br>n/a                | 27%<br>n/a         | n/a             |

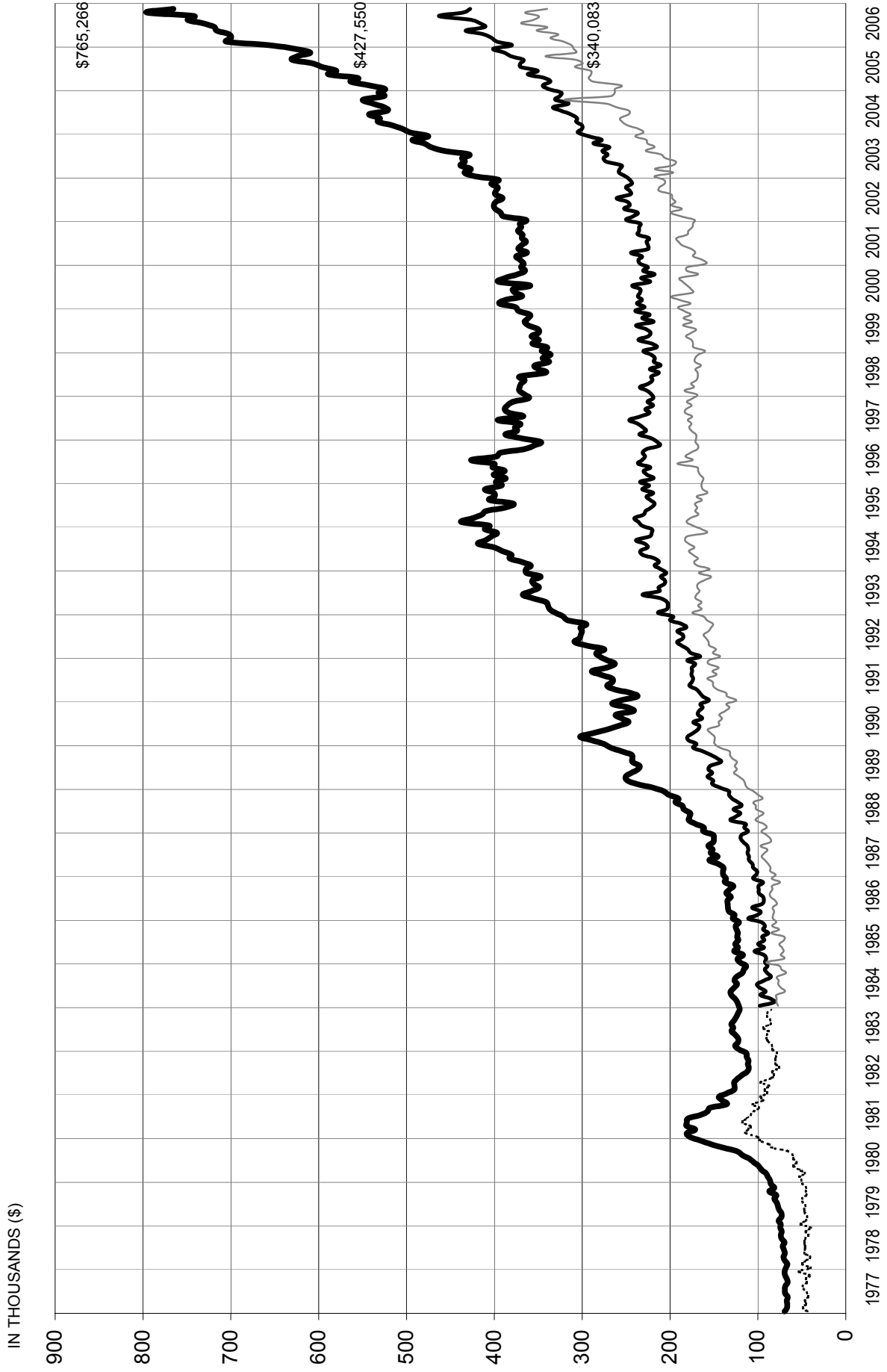
\* Year-to-date listings represent a cumulative total of listings rather than total active listings.

# Real Estate Board of Greater Vancouver

## Listing & Sales Activity Summary

|                                  | <u>Listings</u>  |                  |                  |                                      | <u>Sales</u>     |                  |                  |                                      |                             |                              |                                       |
|----------------------------------|------------------|------------------|------------------|--------------------------------------|------------------|------------------|------------------|--------------------------------------|-----------------------------|------------------------------|---------------------------------------|
|                                  | 1<br>Nov<br>2005 | 2<br>Oct<br>2006 | 3<br>Nov<br>2006 | Col. 2 & 3<br>Percentage<br>Variance | 5<br>Nov<br>2005 | 6<br>Oct<br>2006 | 7<br>Nov<br>2006 | Col. 6 & 7<br>Percentage<br>Variance | 9<br>Sep 2005 -<br>Nov 2005 | 10<br>Sep 2006 -<br>Nov 2006 | Col. 9 & 10<br>Percentage<br>Variance |
| <b>BURNABY</b>                   |                  |                  |                  | <b>%</b>                             |                  |                  |                  | <b>%</b>                             |                             |                              | <b>%</b>                              |
| DETACHED                         | 110              | 197              | 121              | -38.6                                | 106              | 83               | 78               | -6.0                                 | 343                         | 244                          | -28.9                                 |
| ATTACHED                         | 82               | 127              | 102              | -19.7                                | 75               | 54               | 65               | 20.4                                 | 295                         | 169                          | -42.7                                 |
| APARTMENTS                       | 135              | 248              | 136              | -45.2                                | 133              | 134              | 144              | 7.5                                  | 473                         | 414                          | -12.5                                 |
| <b>COQUITLAM</b>                 |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 116              | 182              | 106              | -41.8                                | 121              | 94               | 76               | -19.1                                | 390                         | 272                          | -30.3                                 |
| ATTACHED                         | 33               | 56               | 36               | -35.7                                | 34               | 40               | 33               | -17.5                                | 109                         | 102                          | -6.4                                  |
| APARTMENTS                       | 63               | 124              | 64               | -48.4                                | 69               | 64               | 52               | -18.8                                | 218                         | 178                          | -18.3                                 |
| <b>DELTA</b>                     |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 48               | 60               | 45               | -25.0                                | 43               | 40               | 35               | -12.5                                | 148                         | 122                          | -17.6                                 |
| ATTACHED                         | 13               | 12               | 6                | -50.0                                | 9                | 7                | 9                | 28.6                                 | 32                          | 21                           | -34.4                                 |
| APARTMENTS                       | 10               | 25               | 8                | -68.0                                | 7                | 13               | 15               | 15.4                                 | 36                          | 40                           | 11.1                                  |
| <b>MAPLE RIDGE/PITT MEADOWS</b>  |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 124              | 220              | 117              | -46.8                                | 133              | 126              | 99               | -21.4                                | 442                         | 344                          | -22.2                                 |
| ATTACHED                         | 48               | 54               | 71               | 31.5                                 | 40               | 41               | 37               | -9.8                                 | 141                         | 117                          | -17.0                                 |
| APARTMENTS                       | 45               | 40               | 29               | -27.5                                | 26               | 20               | 28               | 40.0                                 | 81                          | 68                           | -16.0                                 |
| <b>NORTH VANCOUVER</b>           |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 104              | 148              | 72               | -51.4                                | 115              | 103              | 70               | -32.0                                | 305                         | 255                          | -16.4                                 |
| ATTACHED                         | 40               | 64               | 41               | -35.9                                | 38               | 51               | 30               | -41.2                                | 118                         | 111                          | -5.9                                  |
| APARTMENTS                       | 82               | 125              | 89               | -28.8                                | 80               | 90               | 71               | -21.1                                | 245                         | 241                          | -1.6                                  |
| <b>NEW WESTMINSTER</b>           |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 35               | 44               | 32               | -27.3                                | 33               | 22               | 27               | 22.7                                 | 92                          | 70                           | -23.9                                 |
| ATTACHED                         | 9                | 8                | 9                | 12.5                                 | 15               | 5                | 7                | 40.0                                 | 30                          | 18                           | -40.0                                 |
| APARTMENTS                       | 104              | 107              | 73               | -31.8                                | 87               | 76               | 73               | -3.9                                 | 263                         | 218                          | -17.1                                 |
| <b>PORT MOODY/BELCARRA</b>       |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 39               | 56               | 25               | -55.4                                | 28               | 18               | 28               | 55.6                                 | 75                          | 65                           | -13.3                                 |
| ATTACHED                         | 39               | 28               | 18               | -35.7                                | 24               | 32               | 21               | -34.4                                | 82                          | 67                           | -18.3                                 |
| APARTMENTS                       | 48               | 44               | 28               | -36.4                                | 14               | 12               | 11               | -8.3                                 | 54                          | 46                           | -14.8                                 |
| <b>PORT COQUITLAM</b>            |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 48               | 72               | 44               | -38.9                                | 57               | 43               | 36               | -16.3                                | 176                         | 123                          | -30.1                                 |
| ATTACHED                         | 29               | 37               | 38               | 2.7                                  | 23               | 16               | 24               | 50.0                                 | 77                          | 54                           | -29.9                                 |
| APARTMENTS                       | 29               | 68               | 34               | -50.0                                | 40               | 33               | 42               | 27.3                                 | 114                         | 105                          | -7.9                                  |
| <b>RICHMOND</b>                  |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 125              | 212              | 127              | -40.1                                | 139              | 113              | 92               | -18.6                                | 433                         | 319                          | -26.3                                 |
| ATTACHED                         | 113              | 155              | 123              | -20.6                                | 114              | 103              | 55               | -46.6                                | 349                         | 241                          | -30.9                                 |
| APARTMENTS                       | 179              | 240              | 148              | -38.3                                | 145              | 119              | 129              | 8.4                                  | 465                         | 400                          | -14.0                                 |
| <b>SUNSHINE COAST</b>            |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 67               | 81               | 61               | -24.7                                | 45               | 48               | 43               | -10.4                                | 170                         | 157                          | -7.6                                  |
| ATTACHED                         | 10               | 11               | 8                | -27.3                                | 5                | 2                | 3                | 50.0                                 | 15                          | 13                           | -13.3                                 |
| APARTMENTS                       | 7                | 2                | 10               | 400.0                                | 2                | 3                | 2                | -33.3                                | 12                          | 12                           | 0.0                                   |
| <b>SQUAMISH</b>                  |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 30               | 30               | 22               | -26.7                                | 21               | 21               | 16               | -23.8                                | 56                          | 59                           | 5.4                                   |
| ATTACHED                         | 14               | 28               | 7                | -75.0                                | 15               | 15               | 13               | -13.3                                | 41                          | 44                           | 7.3                                   |
| APARTMENTS                       | 5                | 80               | 19               | -76.3                                | 9                | 44               | 8                | -81.8                                | 15                          | 60                           | 300.0                                 |
| <b>VANCOUVER EAST</b>            |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 180              | 303              | 202              | -33.3                                | 214              | 146              | 125              | -14.4                                | 633                         | 411                          | -35.1                                 |
| ATTACHED                         | 47               | 53               | 53               | 0.0                                  | 34               | 35               | 33               | -5.7                                 | 123                         | 103                          | -16.3                                 |
| APARTMENTS                       | 160              | 218              | 156              | -28.4                                | 141              | 127              | 121              | -4.7                                 | 442                         | 370                          | -16.3                                 |
| <b>VANCOUVER WEST</b>            |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 133              | 232              | 116              | -50.0                                | 121              | 140              | 121              | -13.6                                | 414                         | 367                          | -11.4                                 |
| ATTACHED                         | 95               | 108              | 90               | -16.7                                | 77               | 53               | 61               | 15.1                                 | 208                         | 155                          | -25.5                                 |
| APARTMENTS                       | 500              | 723              | 520              | -28.1                                | 417              | 400              | 335              | -16.3                                | 1363                        | 1090                         | -20.0                                 |
| <b>WHISTLER</b>                  |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 19               | 28               | 14               | -50.0                                | 0                | 9                | 8                | -11.1                                | 14                          | 28                           | 100.0                                 |
| ATTACHED                         | 21               | 31               | 26               | -16.1                                | 8                | 11               | 10               | -9.1                                 | 17                          | 37                           | 117.6                                 |
| APARTMENTS                       | 18               | 33               | 35               | 6.1                                  | 4                | 15               | 6                | -60.0                                | 17                          | 30                           | 76.5                                  |
| <b>WEST VANCOUVER/HOWE SOUND</b> |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | 58               | 105              | 63               | -40.0                                | 49               | 74               | 48               | -35.1                                | 178                         | 171                          | -3.9                                  |
| ATTACHED                         | 11               | 12               | 3                | -75.0                                | 8                | 7                | 3                | -57.1                                | 19                          | 16                           | -15.8                                 |
| APARTMENTS                       | 38               | 20               | 12               | -40.0                                | 13               | 15               | 13               | -13.3                                | 42                          | 36                           | -14.3                                 |
| <b>GRAND TOTALS</b>              |                  |                  |                  |                                      |                  |                  |                  |                                      |                             |                              |                                       |
| DETACHED                         | <b>1236</b>      | <b>1970</b>      | <b>1167</b>      | <b>-40.8</b>                         | <b>1225</b>      | <b>1080</b>      | <b>902</b>       | <b>-16.5</b>                         | <b>3869</b>                 | <b>3007</b>                  | <b>-22.3</b>                          |
| ATTACHED                         | <b>604</b>       | <b>784</b>       | <b>631</b>       | <b>-19.5</b>                         | <b>519</b>       | <b>472</b>       | <b>404</b>       | <b>-14.4</b>                         | <b>1656</b>                 | <b>1268</b>                  | <b>-23.4</b>                          |
| APARTMENTS                       | <b>1423</b>      | <b>2097</b>      | <b>1361</b>      | <b>-35.1</b>                         | <b>1187</b>      | <b>1165</b>      | <b>1050</b>      | <b>-9.9</b>                          | <b>3840</b>                 | <b>3308</b>                  | <b>-13.9</b>                          |

# Real Estate Board of Greater Vancouver Average Price Graph January 1977 to November 2006



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.